



Bryan Stuckey, Support Director
XOS Digital
59 Skyline Drive
Lake Mary, FL 32746

May 10, 2010

Bryan,

I'm writing to you today on behalf of our entire coaching staff to express our appreciation for the dedication that your team has shown to the Charlotte Bobcats over the years. XOS Digital has made a significant impact on our operations, and we've been thoroughly pleased with your products, services and support.

I believe the basis of your team's success stems from the XOS philosophy of hiring straight from the sports trenches. Because your company employs experts with sports operations experience, they know exactly what we encounter and have to overcome every day. It's reassuring because we know that we're dealing with those who have shared our workflow experiences, have done our jobs at some point, and truly "get it."

Also, something that initially attracted us to XOS is the fact that I'm hard pressed to find a single person within your company who doesn't share my team's operational outlook. What I mean, specifically, is that we have some core characteristics in common that create exceptional work harmonies. For instance, both of our groups are passionate about sports. We all love basketball and were active in a sport at some point in our lives. Also, we all share a competitive outlook and are willing to do whatever it takes to help others have an edge to win a game. In my case, I help our coaches and athletes to stay on top of their game prep and analysis. From the XOS perspective, it's about enabling me to help our coaches and athletes evaluate and prepare in the most efficient manner possible.

In addition, when it comes to efficiency XOS has over-delivered time and again. For example, when our coaches need to review a cutup, your products enable me to present it so quickly that often times our coaches are pleasantly surprised. Recently one of our coaches asked for all of the pick-and-rolls for a certain player from a specific game. Within five minutes I had compiled it all for his review. This type of efficiency not only makes my job easier, but saves our coaches valuable time, too.

Lastly, I cannot forget to mention XOS Support. I can't thank you enough, Bryan, for all that you do for us. A major key to success for any sports video professional is in how quickly they can produce an edit for a coaching staff. Time is of the essence in this business, so it's imperative that we are resourceful whenever a challenge arises. XOS Support enables us to do just that. Fortunately, we don't have to call Support very often, but when we do it's always fast and effective. As a result, our coaches rarely ever know when we experience a technology-related obstacle.

I particularly appreciate how XOS Support is able to remotely log into my computer to take care of an issue while I am attending to other situations. This is such a lifesaver because I don't have to sit there on the phone while my support rep takes care of it for me. Instead, I am free to continue with my busy schedule helping out our coaches. In no time, the issue is resolved and I was able to maintain my workflow.

Overall, we've been proud to partner with XOS Digital for our technology needs. Your company is established with a highly qualified team of experts that encompass significant experience in sports. It has made such a huge difference for us to see that XOS proactively strives to put us ahead. Your products are reliable and truly speak for themselves. Thank you for everything!

Sincerely,

A handwritten signature in black ink that reads "Drew Perry".

Drew Perry
Video Coordinator
Charlotte Bobcats

